

# EXHIBIT 2

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1 84orsech  
1 UNITED STATES DISTRICT COURT  
1 SOUTHERN DISTRICT OF NEW YORK  
2 -----X  
2  
3 SECURITIES AND EXCHANGE  
3 COMMISSION,  
4  
4 Plaintiff,  
5  
5 v. 05 Civ. 2192 (WHP)  
6  
6 NORTHSHORE ASSET MANAGEMENT,  
7 LLC, et al.,  
7  
8 Defendants. Hearing  
8  
9 -----X  
9  
10 New York, N.Y.  
10 April 24, 2008  
10 10:00 a.m.  
11 Before:  
11  
12 HON. WILLIAM H. PAULEY III  
12 District Judge  
13  
13  
14 APPEARANCES  
14  
15  
15 JACK KAUFMAN, ESQ.  
16 SAMUEL M. FORSTEIN, ESQ.  
16 LINDA CHATMAN THOMSEN, ESQ.  
17 TIMOTHY P. WEI, ESQ.  
17 MARK K. SCHONFELD, ESQ.  
18 Attorneys for Plaintiff  
18 U.S. Securities and Exchange Commission  
19  
19 STILLMAN, FRIEDMAN & SHECHTMAN, P.C.  
20 Attorneys for Defendant Saldutti  
20 JULIAN W. FRIEDMAN, ESQ.  
21 CAROLYN BARTH RENZIN, ESQ.  
21  
22 KAYE SCHOLER LLP  
22 Attorneys for Receiver Arthur Steinberg  
23 PAUL J. CURRAN, ESQ.  
23 KARIN E. GARVEY, ESQ.  
24  
24 ARTHUR STEINBERG  
25 Receiver  
25

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1 (Case called)  
2 THE COURT: Good morning. Please be seated. Would  
3 counsel for the SEC give their appearances.  
4 MR. KAUFMAN: Your Honor, Jack Kaufman for the  
5 Securities and Exchange Commission. Seated to my right is  
6 Linda Thomsen, head of the enforcement division. Seated to my  
7 left is Samuel Forstein, an assistant general counsel for the  
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19 recollection. My recollection is that it was approved by the  
20 court, and that's what this document indicates.

21 THE COURT: What is the date of that order, Mr.  
22 Curran?

23 MR. CURRAN: December 14, 2006, your Honor.

24 CROSS-EXAMINATION

25 BY MR. CURRAN:

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84orsec3 Friedman - cross

1 Q. I think you testified, and please tell me if I've got this  
2 wrong, that you believed you had a basis to, may I say, accrue  
3 monthly expenses over time.

4 A. Well, accrue, actually I wouldn't agree with the word  
5 "accrue."

6 Q. Accumulate?

7 A. No. All I think I intended to testify is that if one has  
8 to, for example, pay an insurance premium on a monthly basis,  
9 one does not have to write the check every month. One could  
10 write a check in month two for two months' premiums. That's  
11 what I meant to say.

12 Q. In other words, the monthly expense would come after two  
13 months instead of one month? In other words, let's take real  
14 estate taxes. Withdraw that.

15 A. OK.

16 Q. On Exhibit A I think real estate taxes are listed as \$5300.

17 A. Are we looking at the signed agreement, Mr. Curran?

18 Q. Yes.

19 A. Let me turn to that. Yes, real estate taxes are listed at  
20 5300 on Exhibit A to Receiver Exhibit 1.

21 Q. You made the point before, I believe, that nobody, I guess  
22 maybe unless you have a mortgage, pays real estate taxes  
23 monthly.

24 A. Correct.

25 Q. So you basically didn't pay 5300 every month, you waited

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1 until real estate taxes were due and then paid the full amount  
2 that was due?

3 A. I assume the "you" in that sentence was Mr. Saldutti.

4 Q. Yes.

5 A. I believe that's correct.

6 Q. I misspoke. Now, where in the escrow agreement does it  
7 authorize doing what you did, in your judgment.

8 A. In my judgment, it authorizes it in 4(a), which says

9 "Escrow agent shall distribute funds to the depositor so as to  
10 permit the depositor to pay the recurring expenses as set forth  
11 in Exhibit A." That language does not contemplate that you  
12 have to pay your real estate taxes of 5300 every month even  
13 though you don't have a bill.

14 Q. That's how you read Exhibit A?

15 A. Yes.

16 Q. Did you ever discuss with Mr. Solow or Mr. Steinberg your  
17 reading that you have just testified to of Exhibit A?

18 A. I do not recall whether I did or not.

19 Q. Would you agree with me that the authorized expenses on a  
20 monthly basis were exceeded in some months?

21 A. If you mean the figure of 40,025, yes.

22 Q. Yes, I do.

23 A. Yes, then I would agree.

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24 Q. Indeed, I think you testified that the average, even if you  
25 count in the months where there was less than 40,025, it was  
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Friedman - cross

1 about 42,000?  
2 A. I think I might have said 43. That's my memory.  
3 Q. I think you said 43 in connection with cost of living.  
4 A. No. Well, I may have. But I think the answer is 43,000  
5 with respect to both categories.  
6 Q. There was no provision in the agreement for an increase  
7 over the 40,025, was there?  
8 A. It depends how one reads 4(a). If your question is is  
9 there any explicit provision for seeking or giving notice or  
10 seeking approval, that's correct, I agree with you.  
11 Q. No. My question is, is there any explicit provision which  
12 authorizes Mr. Saldutti to exceed \$40,025 a month?  
13 A. Yes.  
14 Q. Beyond legal fees?  
15 A. I believe that 4(a) authorizes that. And common sense I  
16 would add.  
17 Q. How many dollars over 40,025, above that, could 4(a)  
18 authorize, in your opinion?  
19 A. Could 4(a) authorize?  
20 Q. Yes.  
21 A. If the expenses were in the categories that were listed, I  
22 think there is no limit under the agreement. If Pound Ridge  
23 real estate taxes doubled, I think Mr. Saldutti would be  
24 authorized by 4(a) to pay those taxes.  
25 Q. Without talking to the receiver or his counsel?

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1 A. That is certainly what I intended when I drafted the  
2 agreement. It is the way I read the agreement. It's the way I  
3 read the agreement today. And it was never -- withdrawn. I'll  
4 stop.  
5 Q. Is there anything in the agreement which says that?  
6 A. No. I've already answered that, I thought.  
7 Q. When you made a disbursement on a monthly basis to Mr.  
8 Saldutti, what documentation did you obtain from him before you  
9 made the disbursement?  
10 A. I obtained a request from him saying please disburse this  
11 amount of money this month.  
12 Q. He just made an oral lump sum request?  
13 A. No. I believe it was mostly emails.  
14 Q. Lump sum?  
15 A. Lump sum.  
16 Q. Didn't give you a breakdown?  
17 A. Correct.  
18 Q. Of what the expenses might be for?  
19 A. There are a couple of small exceptions to that at the very  
20 beginning, but generally that's true.  
21 Q. In other words, please send me 50,000?  
22 A. Correct.  
23 Q. In the course of your stewardship, did you ever ask him for  
24 any kind of a breakdown?  
25 A. I did not. I'm not sure what you mean by my stewardship,

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1 but I did not. I would note that the second sentence of 4(a)  
2 says, "Depositor," that's Mr. Saldutti, "agrees to disburse all  
3 funds pursuant to this subparagraph (a) only in accordance with  
4 Exhibit A." Mr. Saldutti was well aware of that, and I never,  
5 ever, have had any reason to doubt Mr. Saldutti's integrity,  
6 including compliance with that provision of that agreement.  
7 Q. Was there ever a time when you told Mr. Saldutti that a  
8 request he was making for distribution was not allowed or was  
9 excessive?

10 A. Your Honor, I have no problem answering the question, but  
11 I'm a little uncomfortable about inquiries into my  
12 conversations with my client. As long as it's clear to  
13 everybody that there is no waiver --

14 THE COURT: It will not be deemed to be a waiver of  
15 the attorney-client privilege.

16 MR. CURRAN: Thank you.

17 A. The answer to your question, Mr. Curran, is no, there was  
18 never such a time.

19 Q. In the email of May 14, '07, which you testified to  
20 earlier, I think it's Receiver Exhibit I guess 2.

21 A. I have it.

22 Q. You said this sentence. "The difference is attributable to  
23 expenditures permitted by the escrow agreement." I take it  
24 that is consistent with your testimony here today that every  
25 expenditure was consistent with the escrow agreement?

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Friedman - cross

1 A. Yes, that was my belief.

2 MR. CURRAN: If I've asked this, your Honor, and Mr.  
3 Friedman, I apologize.

4 Q. Your affidavit of I guess it was March 12 of 2008 has the  
5 distributions set forth.

6 A. Yes, I have that.

7 Q. Did you ever at any time between October 2005 and March  
8 2008 say to the receiver or to his counsel, I want to discuss  
9 with you some overages here in the distribution, or anything  
10 like that?

11 A. No, not that I recall.

12 Q. In other words, your consistent position was that  
13 everything you did, authorized him to spend, was in compliance,  
14 in total compliance, with the escrow agreement?

15 A. Yes.

16 MR. CURRAN: Would your Honor bear with me one moment,  
17 please?

18 THE COURT: Take your time, Mr. Curran.

19 Mr. Curran, is this an appropriate time to take a  
20 short recess?

21 MR. CURRAN: I don't have much more, your Honor, but  
22 it's up to the Court.

23 THE COURT: Whatever your pleasure is.

24 MR. CURRAN: We could take a short recess then.

25 THE COURT: All right. We will reconvene in ten

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1 minutes.

2 (Recess)

3 Q. Look, please, at your chart that shows distributions, the  
4 first page to your affidavit.

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10 is a more important point to be made here, and that is what  
 11 matters are the totals. What you and I are talking about now  
 12 is just a timing issue. But what is clear to me is that the  
 13 money in the legal fee column with a legal fees and the money  
 14 in the balance column was not legal fees.  
 15 Q. So the totals are unquestionably accurate? As best you can  
 16 do it, obviously.  
 17 A. Yes.  
 18 Q. Then why aren't individual items under "Balance of  
 19 Distribution" accurate?  
 20 A. I believe they are. But I know less about them, that's  
 21 what I'm saying. You started this by asking me what accounts  
 22 for the 50,196.  
 23 Q. Correct.  
 24 A. I do not have any document or any knowledge independent of  
 25 a document that enables me to give you a precise answer.

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Friedman - cross

1 Q. Don't I have a right to assume, based on this chart, that  
 2 those moneys are not for legal fees?  
 3 A. Yes, I think that's accurate.  
 4 Q. The same for the 88,000?  
 5 A. I think that's accurate.  
 6 Q. I think you testified on direct examination, and please  
 7 tell me if I have it wrong, that the specific items that are  
 8 set forth as monthly expenses, like real estate, for example,  
 9 real estate taxes, could change.  
 10 A. Yes.  
 11 Q. I think your point was they usually or normally would  
 12 change upwards.  
 13 A. Yes.  
 14 Q. Real estate taxes increase, and so on.  
 15 A. Yes.  
 16 Q. Is it your testimony that you felt that if there were  
 17 changes upwards, there was no need to inform the receiver or  
 18 his counsel of the fact that you were spending more money than  
 19 the items set forth in Exhibit A called for?  
 20 A. Yes, as long as it's in the same categories. Just like  
 21 it's my testimony that when there were changes downward, as  
 22 there were, for example, for tuition, which you see here as  
 23 \$4500. But when Mr. Saldutti's two daughters, who were in  
 24 college at the time this was entered into, graduated during the  
 25 life of this agreement, I didn't inform the receiver when there

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Friedman - cross

1 were changes downward. It was categories.  
 2 Q. At what point, if a category went haywire, would you think  
 3 it was time to tell the receiver? For example, miscellaneous  
 4 expenses here are a thousand dollars. Suppose they went to  
 5 \$5,000 for legitimate reasons. Wouldn't you have an obligation  
 6 under this agreement to tell the receiver you were increasing  
 7 it by \$4,000?  
 8 A. I think I probably would. "Miscellaneous" is the term that  
 9 I added at Mr. Steinberg's request when he asked me to take out  
 10 "tuition" and put in "miscellaneous." Excuse me. I said  
 11 "tuition." I meant "contributions." To the degree it really  
 12 is miscellaneous and not contributions, by definition  
 13 "miscellaneous" is a term that could mean anything, and I would  
 14 have informed the receiver if miscellaneous increased to 5,000.

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15 Q. How about recurring monthly family expenses? That's fairly  
16 broad.

17 A. Yes.

18 Q. Let's say that increased substantially. Let's say it went  
19 up by 3,000. Would you feel an obligation to tell the  
20 receiver?

21 A. I would have to know why. You're asking me questions in  
22 the abstract that I can't answer in the abstract.

23 Q. I think your testimony is that you believed that under the  
24 agreement you could exceed the specific items set forth here if  
25 the items called for more expense.

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Friedman - cross

1 A. That was a question that I answered when you asked me under  
2 the language of the agreement. But I also have and take  
3 seriously a responsibility to the court and I also apply a rule  
4 of reason in everything I do. So if some expense jumped in a  
5 way as to be inherently suspicious, I would want to know more.

6 Q. I think it is your testimony that section 4(a) of the  
7 agreement is what governs the decisions you've testified about.

8 A. Yes. No. Excuse me. Let me answer that more accurately.  
9 Q. Sure.

10 A. Section 4(a) is the paragraph in the agreement that  
11 governs, but there are other principles that govern the conduct  
12 of all of us as lawyers, and I take those seriously.

13 Q. What I meant was to exceed a monthly item as set forth in  
14 Exhibit A, I believe it's your testimony that 4(a) authorized  
15 you to do that when the expenses became greater.

16 A. It is my testimony that 4(a) authorized me to do that for  
17 expenses in the same category as long as they either increased  
18 in an expected way or, if unexpected, I had an explanation for  
19 them in the context of the receiver having originally wanted a  
20 monthly accounting provision and then walking away from that  
21 request.

22 Q. That being the case and that being your thinking, wouldn't  
23 it have been more prudent to raise with the receiver, or with  
24 his counsel more likely, beforehand that these certain items  
25 are estimates and not specific dollar amounts like they are in

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Friedman - cross

1 Exhibit A?

2 A. They started out as specific dollar amounts in the first  
3 draft that I sent to the SEC, and then I rounded them at the  
4 request of the receiver. I don't know what you mean by  
5 estimates. They are not estimates. They were rounded numbers  
6 based on actual experience except, as I indicated on the second  
7 page, for legal fees, which was an estimate, and health  
8 insurance.

9 Q. But if they could increase, as they apparently did, without  
10 you telling the receiver or his counsel, wouldn't it have been  
11 more prudent to give yourself some leeway for those increases  
12 you were negotiating this agreement?

13 A. Would it have been more prudent in 20-20 hindsight?

14 Q. Yes.

15 A. Sure, because then you wouldn't have asked me the question  
16 you just asked me.

17 Q. Did you request a cost of living increase to be included in  
18 the agreement?

19 A. No. I think I should have, but I did not.

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20 Q. Should you have requested a little more labeling of  
21 estimations based on what your testimony has been?

22 A. No, I don't agree with you, Mr. Curran, that they are  
23 estimations.

24 MR. CURRAN: I have no further questions, your Honor.

25 THE COURT: Cross-examination, Mr. Forstein?

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1 MR. FORSTEIN: Yes, your Honor.

2 CROSS-EXAMINATION

3 BY MR. FORSTEIN:

4 Q. Mr. Friedman, did I correctly understand you to say that in  
5 terms of the instructions you received from your client for  
6 disbursements for particular months, what you would typically  
7 obtain was an email from him saying, give me X amount of money?

8 A. Yes.

9 Q. That's all? There was no explanation of what the money was  
10 for?

11 A. Yes.

12 Q. Where you have some of these expenditures for fairly large  
13 amounts, such as, for example, January of '08, where he  
14 requests \$140,000 plus an amount for legal fees, so there's  
15 \$171,000, all you got from your client was an email saying  
16 disburse \$171,000 to me, with no explanation whatsoever?

17 A. I believe that's true. Of course, at the time I knew what  
18 had been disbursed in the prior five months, including two  
19 months with nothing.

20 Q. You simply made an assumption when you received a request  
21 for \$171,000 that it was for correct amounts for each of the  
22 categories in Schedule A?

23 A. No, I did not make an assumption. I believed that Mr.

24 Saldutti was complying with his obligations under the  
25 agreement. And if you're asking me did I audit my client, the

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1 answer is no, I didn't audit my client.

2 Q. For any of the distributions there are very considerable  
3 amounts, 135,000, 134,000. In fact, let's look at August '07,  
4 \$134,000 in August '07. Or before that, in June and July, in  
5 June of '07 you've got 115,000, followed by 119,000 in July.  
6 Did either of those raise a question to you that perhaps your  
7 client was demanding that you give him more money than he was  
8 entitled to under the escrow agreement?

9 A. No. If you look at the next column, there are significant  
10 outstanding legal bills at that time. If you look at the third  
11 column in the two months you just mentioned, the total is  
12 \$84,000, or \$42,000 a month.

13 Q. Let me ask you to look at the footnote at the bottom of  
14 that document.

15 A. OK.

16 Q. Tell me if I'm reading this correctly. As I understand it,  
17 when the escrow was first funded and the amount was put in,  
18 that was done on October 25, 2005, is that correct?

19 A. Does it say October 25th? I don't remember the specific  
20 date. The chart indicates October.

21 Q. Look at the footnote. Does it say in the second sentence,  
22 "The escrow account was established on October 25, 2005"? Do  
23 you see that, sir?

24 A. Yes, it does.



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6 down for Allstate Insurance if under your reading of the  
 7 agreement you were free to make any disbursement for insurance?  
 8 THE WITNESS: Your Honor, I think the answer to that  
 9 is there has to be a starting point. I was asked in the  
 10 negotiation process --

11 THE COURT: Where is there an indication in this  
 12 agreement that this is the starting point?

13 THE WITNESS: There is not an indication in this  
 14 agreement that this is a starting point. But in my covering  
 15 letter to the SEC, in my February 16th letter, which is SEC  
 16 Exhibit 1, I said, "I will be supplying you as soon as I can a  
 17 list of Mr. Saldutti's debts and expenses." So I am saying  
 18 these are the actual expenses, the historical expenses, because  
 19 I had been requested to do so. That's what I mean when I say  
 20 starting point. If you're entering into an agreement, you need  
 21 to know what it's currently costing.

22 THE COURT: But in answer to a question from Mr.  
 23 Curran about miscellaneous expenses, you said, if I recall  
 24 correctly, that if there were \$5,000 in miscellaneous expenses,  
 25 that would be something that would strike you as beyond the

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1 breadth of this agreement and that you would likely bring it to  
 2 the attention of the receiver. Is that a fair  
 3 characterization?

4 THE WITNESS: It is a fair characterization. The  
 5 history of that miscellaneous expenses is that it started life  
 6 as charitable contributions.

7 THE COURT: I understand that. The only thing that  
 8 the receiver was concerned about was not the amount. He wanted  
 9 it changed. He didn't like "charitable contribution." He  
 10 wanted you to use the word "miscellaneous," right?

11 THE WITNESS: Correct.

12 THE COURT: That was his contribution to negotiating  
 13 part of the agreement, right?

14 THE WITNESS: Right.

15 THE COURT: Correct?

16 THE WITNESS: Correct.

17 THE COURT: You didn't suggest that. He didn't like  
 18 seeing "charitable contributions" there, he wanted  
 19 "miscellaneous"?

20 THE WITNESS: I guess. He certainly suggested that.

21 THE COURT: Now, you said that \$5,000 in miscellaneous  
 22 would be something that would raise a red flag with you. My  
 23 question is, how would you know whether Mr. Saldutti was  
 24 spending \$5,000 on miscellaneous if he was not giving you any  
 25 representation on a monthly basis as to what area of monthly

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1 expenses the moneys were aggregating to?

2 THE WITNESS: Because to the degree that the number in  
 3 excess of the legal expenses was running significantly higher  
 4 than the amount in the agreement, not in a month but over a  
 5 period of months, I would have asked that question.

6 THE COURT: Where does it allow you to average  
 7 expenses?

8 THE WITNESS: Your Honor, the word "averaging" does  
 9 not appear and there is no specific authorization of that. I  
 10 suggest to you that that is the fairest and most reasonable

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16 know by a check.  
 17 THE COURT: So the entire sum went to Saldutti; in the  
 18 case of January '08, you sent 171,000 to him by wire?  
 19 THE WITNESS: Correct.  
 20 THE COURT: Then he wrote you a check for \$30,475.49,  
 21 is that correct?  
 22 THE WITNESS: Yes. The only thing that I can't tell  
 23 is could the check have been written before the wire. That's  
 24 possible, because this is on a month basis. But subject to the  
 25 specific day, your Honor --  
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1 THE COURT: Was there only one wire a month?  
 2 THE WITNESS: There are a small number of months in  
 3 which there are two wires and the distribution amount column  
 4 represents the total. I think that's true of only two or at  
 5 most three months.  
 6 THE COURT: With respect to the entire \$1,216,771.41  
 7 that Mr. Saldutti kept, you don't have any record as to what he  
 8 spent it on?  
 9 THE WITNESS: I do not, but he does. Actually, to be  
 10 honest, your Honor, in preparation for this testimony, for this  
 11 hearing, I do. But it was not a record that I kept  
 12 contemporaneously, to answer your question completely.  
 13 THE COURT: Through your counsel you offered a whole  
 14 series of exhibits that showed different reiterations of the  
 15 escrow agreement.  
 16 THE WITNESS: Yes.  
 17 THE COURT: Starting with your initial effort on March  
 18 9, 2005.  
 19 THE WITNESS: Right.  
 20 THE COURT: Am I correct to understand that your  
 21 initial negotiations regarding an escrow agreement started with  
 22 the SEC?  
 23 THE WITNESS: Yes.  
 24 THE COURT: And it was the SEC that sought an escrow  
 25 account from you?  
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1 THE WITNESS: I may have volunteered it. But if you  
 2 mean SEC as distinct from the receiver, yes.  
 3 THE COURT: Yes.  
 4 THE WITNESS: Yes.  
 5 THE COURT: There was a time in February of '05 when  
 6 you didn't know exactly what was going to happen with your  
 7 client, what the SEC was going to do, correct?  
 8 THE WITNESS: Sure, yes.  
 9 THE COURT: You were concerned that the SEC might try  
 10 to obtain an asset freeze against your client and all of his  
 11 property, right?  
 12 THE WITNESS: Yes.  
 13 THE COURT: You were having discussions with whom?  
 14 Mr. Arnold? Who are these people?  
 15 THE WITNESS: Mr. Karpati, Mr. Arnold, and Ms. Kolb.  
 16 THE COURT: Who is Mr. Arnold?  
 17 THE WITNESS: He was a lawyer at the SEC. If you're  
 18 asking me his title, I don't know.  
 19 THE COURT: How about Ms. Kolb?  
 20 THE WITNESS: She was a lawyer at the SEC. The  
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7 Q. No one ever said that \$40,025 a month was too much?  
 8 A. No one ever said that.  
 9 Q. Neither the SEC nor the receiver?  
 10 THE WITNESS: Correct.  
 11 THE COURT: The SEC saw all of these drafts, too,  
 12 didn't they?  
 13 THE WITNESS: They are on the emails of the drafts. I  
 14 can't say who looked at them.  
 15 THE COURT: As we know from the attorney's fee  
 16 applications, no one.  
 17 with respect to legal fees, did you ever have a  
 18 discussion with either the SEC or the receiver about what the  
 19 maximum amount of legal fees might be?  
 20 THE WITNESS: No.  
 21 THE COURT: Did they ever ask?  
 22 THE WITNESS: No.  
 23 THE COURT: Did they ever say to you in words or  
 24 substance, you know, if the fees are twice the amount  
 25 contemplated in Schedule A, I think you should tell us?  
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1 THE WITNESS: No.  
 2 THE COURT: Or words to that effect?  
 3 THE WITNESS: No such conversation.  
 4 THE COURT: Did you ever tell the receiver or the SEC,  
 5 in words or substance, you know, this litigation is costing my  
 6 client a fortune?  
 7 THE WITNESS: I don't have a specific recollection,  
 8 but I certainly would not be surprised. Mr. Solow and I have  
 9 had lots of conversations, and I'm sure I said that somewhere.  
 10 THE COURT: Do you have any understanding as to why it  
 11 took from March 9th to the end of August to get this escrow  
 12 agreement signed?  
 13 THE WITNESS: No, other than the sequence of dates in  
 14 the documents. But my answer is no.  
 15 THE COURT: Do any counsel have any further questions  
 16 that they want to pose to Mr. Friedman?  
 17 MR. CURRAN: I do not, your Honor.  
 18 MR. FORSTEIN: I do, your Honor.  
 19 THE COURT: Go ahead.  
 20 BY MR. FORSTEIN:  
 21 Q. Mr. Friedman, the judge asked you about Defendant's Exhibit  
 22 E. Did you have that in front of you?  
 23 A. Bear with me. Can you identify it?  
 24 Q. The July 1 email attaching, among other things, a side  
 25 letter.

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84orsec4 Friedman

1 A. Yes, I have it.  
 2 Q. Would you look at the proposed side letter, the second and  
 3 third pages of the document dated July blank 2005.  
 4 A. Yes.  
 5 Q. Do you have that?  
 6 A. I do.  
 7 Q. Do you see, in paragraph numbered 1 on the first page of  
 8 the document, the last line of that provision saying, "If his,  
 9 referring to Mr. Saldutti, "total actual expenditures are less  
 10 than his total budgeted expenditure, Mr. Saldutti shall be  
 11 permitted to use any such excess in future months"?

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12 A. I see that.  
 13 Q. A side letter containing such a provision was never  
 14 executed in this case, was it?  
 15 A. Correct.  
 16 Q. That language or language similar to that never made its  
 17 way into the escrow agreement, did it?  
 18 A. Correct.  
 19 MR. FORSTEIN: That's all, your Honor.  
 20 THE COURT: Anything further?  
 21 MR. CURRAN: No, sir.  
 22 THE COURT: Ms. Renzin?  
 23 MS. RENZIN: No.  
 24 THE COURT: Mr. Friedman, you're excused. You can  
 25 step down.

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1 (Witness excused)  
 2 THE COURT: And you can call your next witness.  
 3 THE WITNESS: Could you give me a minute break?  
 4 THE COURT: We'll take five minutes. Because everyone  
 5 is here and I'd like to finish this hearing today, we'll  
 6 continue past 5 o'clock so we can complete the taking of  
 7 testimony in one day. Obviously, I'll permit the parties to  
 8 call witnesses in rebuttal.  
 9 (Recess)  
 10 MR. FRIEDMAN: Your Honor, the Salduttis are here.  
 11 They are available to answer any questions that the Court has.  
 12 But in light of how much time we have gone on and the detail of  
 13 some of my testimony, it is not my intention to call them  
 14 unless your Honor wants to hear from them. Therefore, I would  
 15 rest subject to your Honor's desire to hear from them.  
 16 THE COURT: I think we need to hear from them. Before  
 17 we do, I have one other question for you, Mr. Friedman, which  
 18 you can answer from right there. At any time during the  
 19 process did you resist the idea of having Mr. Saldutti enter  
 20 into an escrow agreement with respect to his money?  
 21 MR. FRIEDMAN: No. I resisted certain terms, but I  
 22 did not resist the idea of an escrow agreement.  
 23 THE COURT: You proposed an escrow agreement to the  
 24 SEC the day they filed their litigation, is that correct?  
 25 MR. FRIEDMAN: I don't know if it was the exact day,  
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1 but it certainly was in the same time frame. I don't remember  
 2 when they filed their litigation.  
 3 THE COURT: Very well. Thank you.  
 4 MR. FRIEDMAN: If your Honor thinks it's important,  
 5 I'll call Mr. Saldutti as my next witness.  
 6 THE COURT: I think it's important.  
 7 MR. FRIEDMAN: If your Honor will bear with me for one  
 8 minute. I just want to make sure I have the right exhibits.  
 9 THE COURT: Go ahead.  
 10 FRANCIS SALDUTTI,  
 11 called as a witness on his own behalf,  
 12 having been duly sworn, testified as follows:  
 13 THE COURT: State your full name for the record and  
 14 pull up your chair and speak into the microphone so everyone  
 15 will hear you.  
 16 THE WITNESS: Francis Saldutti, S-A-L-D-U-T-T-I.

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3 Q. You mentioned upkeep, and the 4900 on the chart is shown as  
4 mortgage and upkeep. Are you saying that 4900 was only the  
5 mortgage and not the upkeep?  
6 A. That's correct.  
7 Q. When you say "upkeep," what do you mean, what kinds of  
8 things?  
9 A. Utilities, of which there were many. The category is  
10 broad, far-ranging. But I can tell you that, if memory serves  
11 me, those expenses excluded a total that ran between -- it  
12 ranged from 300 a month to 900 a month depending upon season.  
13 Obviously, in the summer it was far higher, in the winter much  
14 lower.  
15 Q. Is it your testimony that in order for Exhibit A to be  
16 accurate and complete, there should have been a number in  
17 addition to the 4900 for upkeep?  
18 A. That 300 to 900 per month.  
19 Q. You also said that the exhibit was incorrect with regard to  
20 the \$125 for homeowner's insurance. Do you see that?  
21 A. Yes.  
22 Q. In what respect was that incorrect?  
23 A. Homeowner's is actually 191.50 a month, not 125.  
24 Apparently, it either never was 125 or was a long time ago 125.  
25 Q. Was it 191.50, to your knowledge, in August of 2005, when

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1 the escrow agreement was signed?  
2 A. Either then or close to then.  
3 Q. Are there any other items on Exhibit A which were incorrect  
4 when Exhibit A was signed, to your knowledge?  
5 A. Not to the best of my knowledge.  
6 Q. Are there any other items on Exhibit A which have increased  
7 materially subsequent to the entry of Exhibit A?  
8 A. The recurring monthly family expenses.  
9 Q. That figure is shown as \$11,000 on the exhibit?  
10 A. It is.  
11 Q. Do you know what the number has in fact been?  
12 A. If memory serves me, it averaged about \$1825 more than  
13 that.  
14 Q. \$1825 per month?  
15 A. Per month, correct.  
16 Q. Can you explain why the 11,000 turned out to be lower than  
17 the actual cost over the life of the escrow agreement.  
18 A. There are numerous explanations. For example, once Arden  
19 ceased operations, we no longer had dental coverage and we  
20 incurred in subsequent months and years significant dental  
21 expense. So it was all paid out-of-pocket.  
22 we did not purchase any automobiles, obviously, since  
23 all of this came down, and as a consequence all of our cars  
24 exceeded the 50,000 mile warranties and we incurred somewhere  
25 between significant and in some cases major repair expense on

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84orsec5 Saldutti - direct

1 those automobiles.  
2 Another example would be last year I actually had a  
3 taxable income. In 2006 we had to pay for a tax preparer that  
4 we didn't have to pay for prior to that time.  
5 we incurred expense having to pay an attorney who had  
6 represented us in the creation of our estate right after the  
7 business was sold and who was helping us with our charitable

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8 giving program. While we didn't incur any additional expense  
 9 from him for those purposes, the SEC had contacted him,  
 10 interviewed him, he prepared documents, had conversation, and  
 11 we were billed for that.

12 They are the kinds of things that totaled into the  
 13 monthly number that could not have been anticipated.

14 Q. Were there any amounts in Exhibit A which were lower in  
 15 point of fact than shown on the exhibit -- withdrawn -- which  
 16 became lower over time than shown on the exhibit?

17 A. Here's one, health insurance. Because Arden's cessation of  
 18 business cut out all of our medical benefits, we had to pay for  
 19 health insurance. I think at the time of this document  
 20 creation, we anticipated -- it was an estimate because we  
 21 simply didn't know what it was going to cost us -- we  
 22 anticipated \$3,000 a month in health care coverage. In fact, I  
 23 think we obtained it for 2350 a month or something like that.  
 24 But unfortunately, even that has gone up and is probably at the  
 25 \$3,000 mark now.

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Saldutti - direct

1 Q. Let me direct your attention to the fourth line, which says  
 2 tuition for children 4,500. Do you see that?

3 A. Yes.

4 Q. Has that changed over the life of the escrow agreement?

5 A. Yes.

6 Q. Can you explain how, please.

7 A. Both my daughters have graduated from college, one in 2006  
 8 and one in the summer-fall of 2007, so those tuitions no longer  
 9 are paid.

10 Q. Since the time the escrow agreement was entered into, has  
 11 there been a change in your lifestyle and your family's  
 12 lifestyle?

13 A. Yes.

14 Q. Can you describe the respects in which that lifestyle has  
 15 changed.

16 A. We just spend, wherever we can, far less than we ever did.  
 17 How did we do that? We immediately suspended a construction  
 18 project on the house that still sits half done, wires hanging  
 19 out of the ceiling, out of the walls, unpainted. We suspended  
 20 a decorating project. The house needs painting, we haven't  
 21 done it. The fence needs painting, we haven't done it.

22 we don't buy birthday gifts, we don't buy Christmas  
 23 gifts. Vacations, we haven't paid for a vacation. We did get  
 24 taken on two trips, one of which we paid for airfare, the other  
 25 we used miles. But on neither occasion did we pay for lodging.

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Saldutti - direct

1 we down-shifted considerably.

2 Q. Have you purchased any cars?

3 A. No.

4 Q. Have you purchased any furniture?

5 A. No.

6 Q. Have you purchased any appliances?

7 A. No.

8 Q. Have you made any what might be called major household  
 9 purchases?

10 A. No, none at all.

11 Q. You have three children, right?

12 A. I do.

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19 THE COURT: Mr. Forstein, cross-examination?  
 20 CROSS-EXAMINATION  
 21 BY MR. FORSTEIN:  
 22 Q. Mr. Saldutti, with respect to the expenses that you say  
 23 turned out to be more than are set forth on Schedule A of the  
 24 escrow agreement, did it ever occur to you that the receiver or  
 25 the receiver's counsel or the SEC should be notified that the  
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84orsec5 saldutti - cross  
 1 amounts in fact were different from the amounts in Schedule A?  
 2 A. It did not occur to me.  
 3 MR. FORSTEIN: Nothing further, your Honor.  
 4 MR. FRIEDMAN: I have nothing further, your Honor.  
 5 THE COURT: Mr. Saldutti, what was your understanding  
 6 of the purpose of specifying dollar amounts in Exhibit A to the  
 7 escrow agreement?  
 8 THE WITNESS: I believed that we were setting forth a  
 9 budget that I had been asked to, with my wife's help,  
 10 calculate, and from that an escrow account was going to be  
 11 determined or accommodated.  
 12 THE COURT: Did you have any understanding as to  
 13 whether or not the monthly expenses were caps?  
 14 THE WITNESS: No. I was never told that and that was  
 15 not my understanding. Had I thought about it, if you're asking  
 16 me in hindsight, I wouldn't have guessed that they were caps  
 17 because each number was subject to upward revision just based  
 18 on inflationary trends.  
 19 THE COURT: You're a sophisticated business person.  
 20 You read the agreement, right?  
 21 THE WITNESS: I did.  
 22 THE COURT: Does the agreement provide for any  
 23 adjustments for inflation?  
 24 THE WITNESS: It did not. Neither did it offer that  
 25 the numbers were capped.  
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84orsec5 saldutti - cross  
 1 THE COURT: I come back again, though, to the  
 2 question: what was your understanding of the purpose of  
 3 putting any numbers down? You and your wife were asked by your  
 4 attorney to come up with a budget of what you needed, am I  
 5 correct in that?  
 6 THE WITNESS: You are.  
 7 THE COURT: Am I also correct that the only money that  
 8 was available to you to meet your monthly expenses was the  
 9 money that you were agreeing to put into the escrow account,  
 10 short of invading your Keogh or your IRA or some other  
 11 retirement fund?  
 12 THE WITNESS: I did.  
 13 THE COURT: The only money that was available was this  
 14 money that you were putting into the escrow account?  
 15 THE WITNESS: Correct.  
 16 THE COURT: with respect to legal fees, there was a  
 17 statement that this was just an estimate. Why didn't you  
 18 request some footnote with respect to the other expenses?  
 19 THE WITNESS: In all candor, Judge, I must tell you  
 20 that at the time that we were requested to calculate monthly  
 21 expenses and put it in budget form and become subject to an  
 22 escrow account, not in a hundred thousand years did I dream  
 23 this was going to happen. I did not know, I couldn't even